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Our client is an innovation leader and technology driver in the field of plastic films and products for technical applications. The company is present in all major regions in the world. It produces amongst others plastic products used for critical pharmaceutical applications and other medical devices. For a location in the Netherlands we are looking for a highly experienced executive for the position of the

Business Unit Manager Medical (m/f)

Profile

- Global, result-oriented management and leadership of sales, marketing and R&D departments within the Business Unit Medical in close cooperation with the Executive Board
- Initiation/management of all issues and measures with regard to the future strategic and operational development of the Business Unit in cooperation with the Executive Board
- Development of new markets taking into account research and development as well as the implementation of product and market strategies (orientation towards fulfilling the needs and trends of the healthcare sector)
- Responsible for the further development of missions, visions and strategies as well as realization and implementation of such in accordance with Group targets and values
- Conducting of global and regional competitive analyses and the development of actions based on these analysis
- Representation of the company at key accounts and on fairs as well as within the scope of public relations activities
- Close cooperation with the relevant production facilities in terms of cost, quality and service, taking into account the regulatory framework
- Promotion of the ongoing development of products and systems in line with market requirements and trends
- Coordination and support of M&A activity and important investment projects
- Efficient and close cooperation with the Corporate Competence Centers

Qualification

- Degree in a technical field ideally complemented by business management studies (MBA)
- Multiple years of management experience and appropriate professional practice within the medical technical sector and the plastics processing industry (especially in sales and marketing and with international teams)
- Proven track record of managing key accounts and of business development
- Strong entrepreneurial spirit combined with a convincing personality
- Experience in dealing with the executive board, supervisory board, works council and plant managers
- Intercultural experience and competence, e.g. Asia, United States
- Very good knowledge of English

Our client offers a rewarding and challenging position in a globally established company. Please send us your complete application documents in English quoting source/portal and **reference number SHR1615**- preferably by e-mail to: kontakt@search-hr.com.

For further information please contact us on: +49 151 54747475.

We are looking forward to getting to know you.